

SELLER QUESTIONNAIRE



CONTACT INFORMATION

Name

Address

Phone

Email

TELL ME ABOUT YOUR HOME

What was it about your home that originally drew you in?

What do you like about the area and the neighborhood?

Is there a specific quality about the home that you love?

What are some of the local amenities that you like to enjoy or frequent?

What qualities about your home do you feel need improvement?

Any other important information you would like to add?

Bedrooms:

Bathrooms:

Garages:

Heat type and age of system:

AC type and age of system:

Age of roof:

How long have you lived there?

Your purchase price:

Do you have a mortgage to pay off? How much:

Improvements you have made since purchasing and approximate year:

What are your 3 favorite things about your home?

What are your 3 least favorite things about your home?

TELL ME ABOUT YOUR MOVE

Why have you decided to move?

When is your ideal moving time frame?

Do you need to sell your home in order to move?

Do you anticipate any major challenges in listing your home for sale?

Would you like more information about our Coldwell Banker Concierge and Relocation Services?

What are your must haves for your new home?

Where are you moving?

What is your time frame for moving?

Why did you purchase your current home?

Have you ever sold a home before?
Tell me about the experience:

Have you been watching our real estate market?

What do you expect from me?

What is the most important thing to you in this process (price, timing, ease of transaction, etc.)?

What do you think your house is worth is today's market?
What is your decision based on?

What else should I know about the property or your move that would help me meet your goals?

How can I help and support you?

How do you prefer to communicate?
Text, email, or phone
